# Guillermo Requejo

Puerto Rico Real Estate Broker · Lic. C19819

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#### **Professional Profile**

Puerto Rico Real Estate Broker with 6+ years of experience in sales, rentals, and luxury transactions. Strong track record closing contracts in high-demand areas. Skilled in marketing, client relations, and negotiation. Use modern tools such as Matterport 360° virtual tours, drones, and professional photography to maximize exposure and accelerate closings.

## **Key Experience**

Licensed Real Estate Broker - Sevendetucasa.com (2019 - Present)

- Sales and rentals across Puerto Rico, including luxury properties.
- Contract structuring, property administration, renovations, and compliance.
- Implemented digital marketing campaigns that generated qualified leads and closed multiple transactions.

Disaster Housing Inspector – WSP Inspection Services (2018 – Present)

- Conducted housing and structural inspections under federal disaster programs.
- Ensured compliance with housing standards and accurate reporting.

Founder / Director - Requejo Films & Productions (2000 - 2019)

- Directed 1,000+ productions for brands such as DirecTV, Televisa, AVON, L'Oréal.
- Specialized in visual storytelling, branding, and high-impact client delivery.

### **Key Skills**

- Real Estate Sales & Rentals (Luxury + Mid-Market)
- Contract Negotiation & Compliance
- Digital Marketing & Lead Generation
- 360° Virtual Tours (Matterport) & Drone Photography
- Client Relationship Management

#### **Affiliations**

San Juan Board of Realtors - Active Member since 2019

# **Availability**

Open to remote or hybrid roles. Available for pre-construction, residential, or luxury projects across Puerto Rico.